GILAD Xxxxxx

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Director of Software Engineering

Top performing Senior Business Leader with 15+ years of experience focused on engineering execution and cyber security with a unique blend of inspiring leadership, strategic vision and tactical execution. Excel in creating and executing a successful strategy that ensures seamless and cost-effective passage of products & services through its development and introduction. Consistently drive program million-dollar revenue growth, managing $24M - $100M revenue organizations with 4-30 people. Developed performance-oriented culture by communicating vision, and setting ambitious targets while embracing customer's goals.

KEY STRENGTHS

Program & Project Management • Technical leadership • Infrastructure Management • Operations Management • Software Development • IT Strategic planning • Organizational Improvement • Process Optimization • Team Building • Mentoring & Coaching • Customer Relationships • Software Development Lifecycle • System Integration • Entrepreneurial Mindset

PROFESSIONAL EXPERIENCE

Xxxxx Software Ltd / 04/2010 – Present
Xxxxx Software Ltd is the global leader in security, data protection and DevOps pipeline with >50% clients of Fortune 500

Program & Engineering Manager / Austin, TX / 09/2018 – Present
Recruited to integrate acquired startup (Yyyyy) into the global company, create production ready enterprise grade software and increase sales. Manage enterprise level program consisting of several projects (many of which are OSS) and budget of $12M with 4 direct, 3 indirect, and 20-30 engineers in cross-matrixed teams in 2 sites (US/UK and Israel).

+ Turned around underperforming Yyyyy start-up product and generated new sales of $24M/year in a span of one year, results achieved after 3 quarters.
+ Initiated deployment of Salesforce and triage support system for Enterprise version of Yyyyy; within 6 months, resulted in a 3-fold reduction of people working on client's case resolution.
+ Lead software releases per enterprise standards resulting in zero defects after release by improving testing efficiency and developing release and capacity planning processes.
+ Oversee all program aspects, including all phases of Software Development Lifecycle (SDLC), roadmap planning with product management, executing, setting up milestones and communicating progress across projects.
+ Assisted in building high-performance team (remote team grew from 14 to 20) and trained and set high-quality standards, enabling product scale up to top-shelf production level.
+ As **Infrastructure Engineering Manager**, built high-performance DevOps team in 3 months, instituted Agile practices such as backlog grooming and anticipated product needs; resulted in higher quality product.

Director of Engineering, R&D / **Tel-Aviv, Israel** / 1/2017 – 08/2018
Oversaw company's flagship product with annual revenue of >100M$, managed 4 engineering teams and 3 cross-functional individuals (QA manager, System Architect, 2 Product Owners), 30 people total.

+ Spearheaded company's biggest front-end re-architecture project of core product with a budget of $15M/year. Planned and allocated resources among >70 people (6 development teams, Product Managers, UX team and technical writers).
+ Mentored 4 new Engineering Team Leaders and responsible for hiring five new additional employees.
+ Shortened testing cycles by 30% in 2 months and improved Sprint planning efficiency.

Engineering Manager, Software Development / **Tel-Aviv, Israel** / 12/2014 – 12/2016

+ Initially led ~1M$/year project, which ultimately grew in scope; as a result, promoted to Director of Engineering while product became flagship product (see above).
+ Built a new team of five that become operational in a span of two months; integrated new processes and collaborated with Product Development to establish a backlog.

Senior Software Engineer / **Tel-Aviv, Israel** / 4/2010 – 11/2014

+ Hand-picked to special taskforce to Pilot the transition from Waterfall to Agile methodology, followed by leading organization-wide implementation of the Agile methodology.
+ Developed new product (from design to execution) enabling secure Outlook email communication; the product still being sold as part of Xxxxx Software Ltd product Suite.
+ Established onboarding processes, training program and mentored new hires.

EARLY CAREER

Israel Defense Forces (IDF), Center of Computing and Information Systems / Tel-Aviv, Israel, 2003 - 2010
Elite technological unit, providing central information systems and data processing services to all military branches.

   Team Leader, Captain / **The Computerized Logistics Department** / 4/2006 – 9/2010
   Oracle PL/SQL Developer & Programmer, **Sergeant** / **The Computerized Logistics Department** / 9/2003 – 5/2005

EDUCATION

M.A. in Law, LLB / **Bar-Ilan University** / Faculty of Law / Israel
B.A. in Economics, emphasis in Economics & Management / **The College of Management Academic Studies** / School of Economics / Israel

TECHNOLOGY PROFILE

Project Methodologies: Agile Project Methodologies, Scrum, ERP, Lean practices, MS Project, Cost Breakdown, ITILv3
Software Development: C#, Web Services, AngularJS, Java (J2EE, JSP, Servlets, JDBC), GitHub, SQL, UNIX, Docker, K8s, OpenShift (3.x)
Applications/Tools: Microsoft Office suite, AWS, Azure, Zenhub, Eclipse, MS Visio, Jira, Confluence
Operating Systems: Cloud-based implementations models (SaaS, PaaS), Azure, Linux, UNIX (Solaris), Windows, Oracle, MSSQL, MySQL, DB2.
Standards: SEI CMM, ISO, IEEE/ANS, Section 508 SW, SELC, SAML